Have Semiconductors Peaked?

Macro Overview

2018 Critical Materials Conference

KPMG Global Semiconductor Practice



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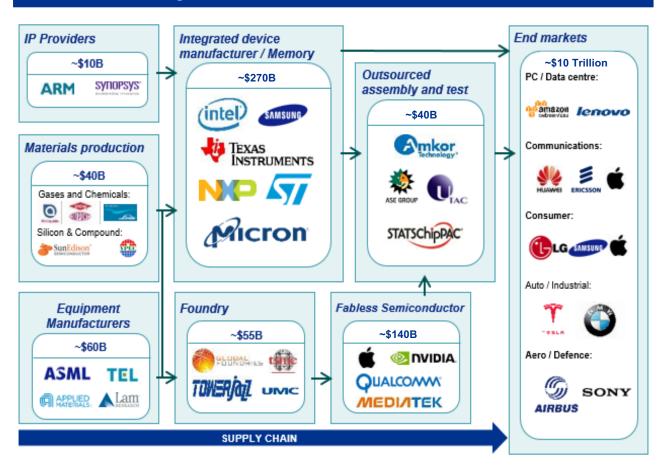






Introduction

2017 saw growth across the semiconductor value chain



Key Themes

- Memory market is hot, hot, hot...
- PC's bounce backflat is the new up!
- Smartphones are the new PC's
- Everyone is waiting on 5G
- Al may be the new investment bubble
- GPU's riding wave of blockchain hype
- Regulatory concerns pick up
- Tax reform delivers a late gift in 2017



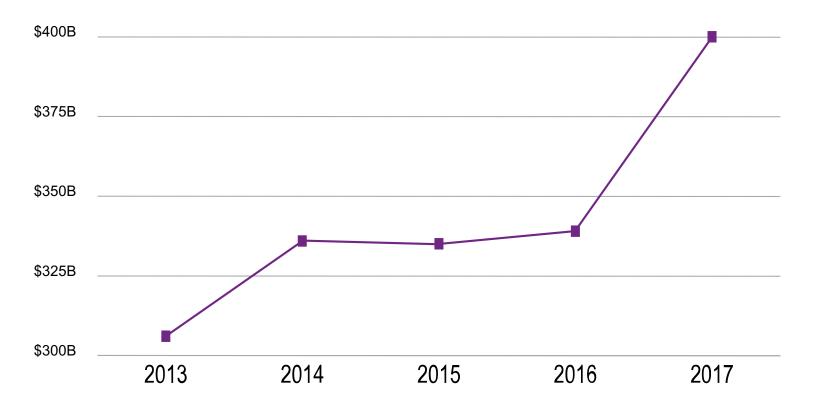


Macro Overview

Industry Trends: Semiconductor

Revenue

Semiconductor Global Sales

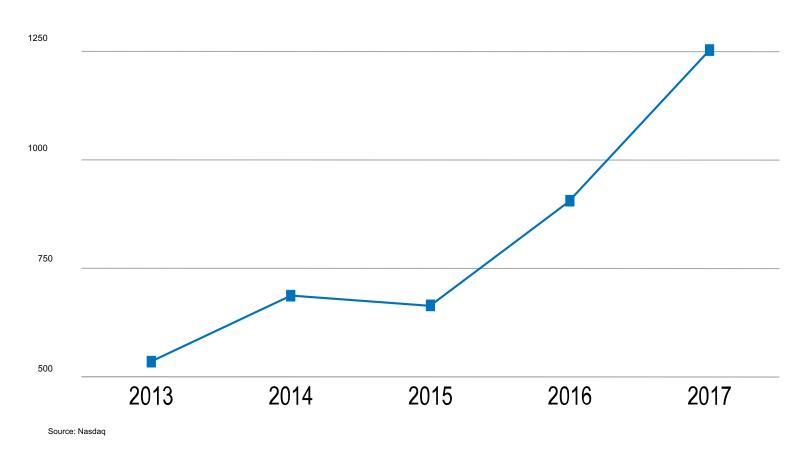


Source: World Semiconductor Trade Statistics (WSTS) and Semiconductor Industry Association (SIA)



Industry Trends: Semiconductor Stock Index

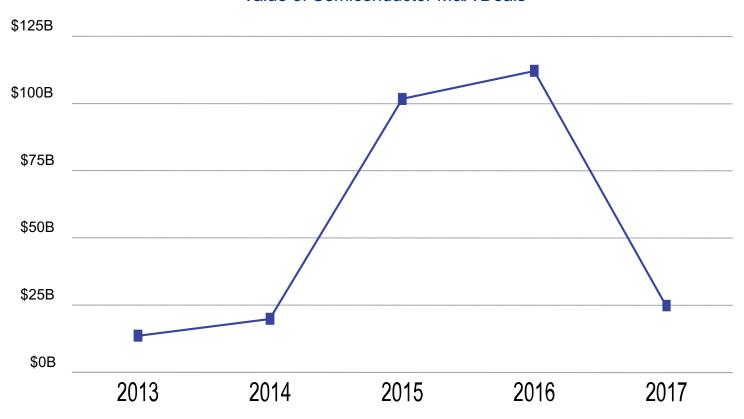
SOX Index





Industry Trends: M&A Value

Value of Semiconductor M&A Deals

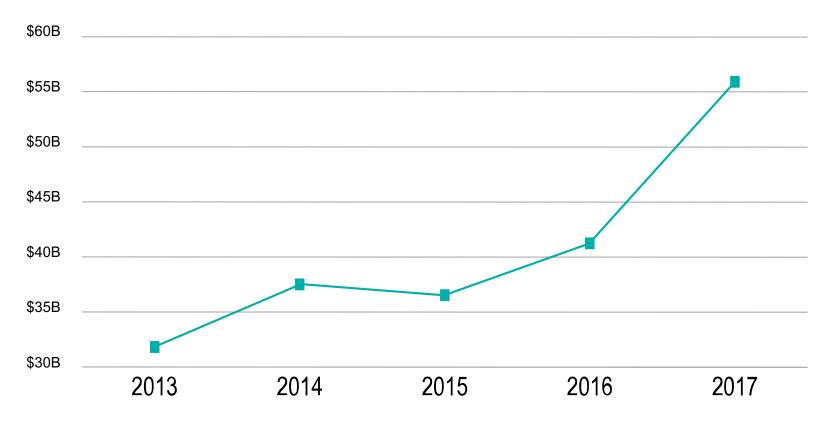


Source: Global Semiconductor Alliance (GSA) Market Watch reports



Industry Trends: Semi Capital Equipment Revenue

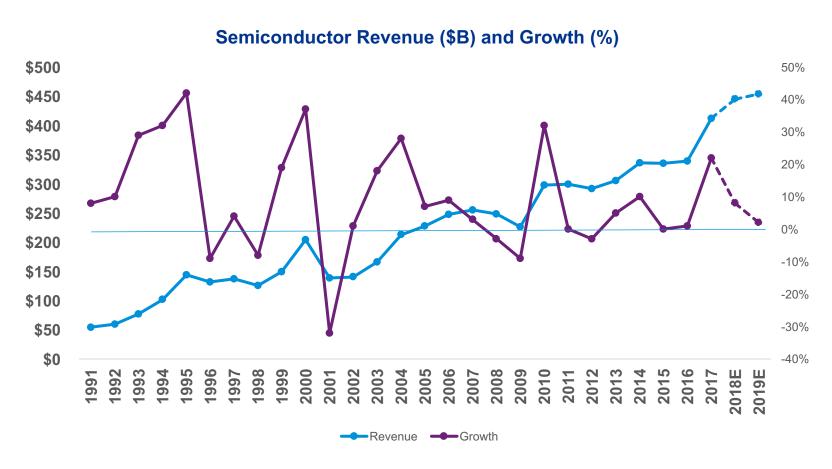
Semiconductor Equipment Sales



Source: SEMI Year-End Semiconductor Equipment Forecast, December 2017



Market Growth

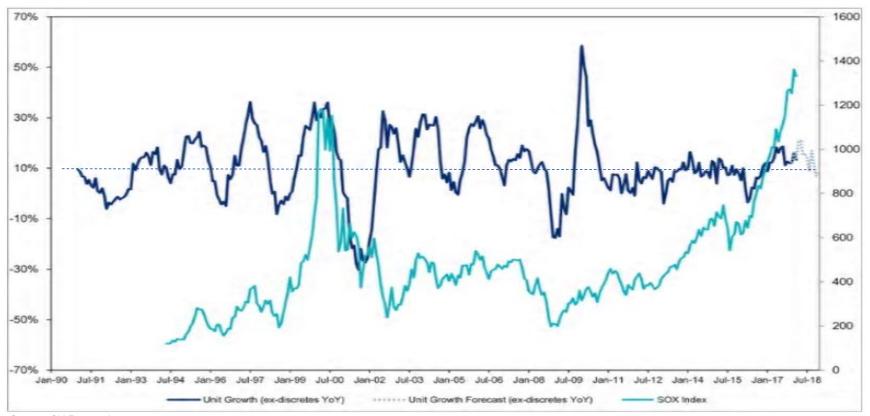


2018 should bring another year of robust, albeit lower, growth. We expect the market to begin a correction in the second half of the year that will last through the first half of 2019



Unit Growth Hitting Recent Peaks

YoY Unit Growth



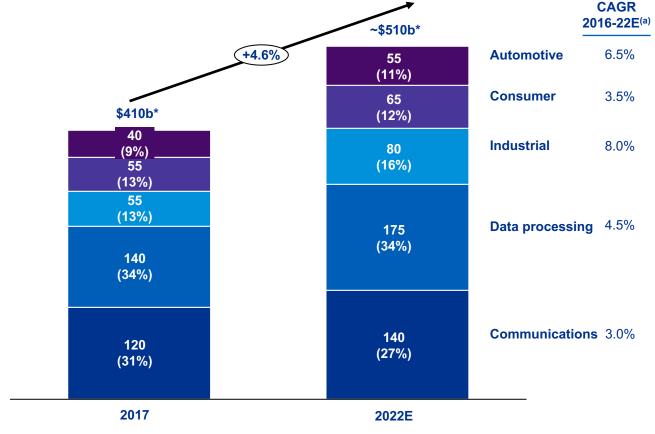
Source: Citi Research

Unit growth above 10% for an extended period of time has usually signaled that an inventory correction is likely in the next few quarters



Global Semiconductor Market Forecast

Semiconductor market by end-markets, \$b, 2017-22E^(a)



Semiconductors saw the highest growth in 2017 since the bounce back year of 2010 and expect to experience growth in the 5% to 10% range in 2018.

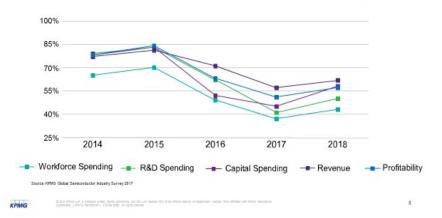
Note: (a) Based on a conservative estimate that 2016 to 2020E CAGR will extend to 2022 Forecast based on KPMG Research



Survey Overview

- Survey conducted in October 2017
- 150 Respondents at CEO or VP/Director level
- ~20% of respondents from companies below \$1B in revenue
- 50% of respondents from the US, 40% from APAC and 10% from EMEA

Financial and investment | Respondents expecting an increase







Survey Summary of Findings

- All financial and investment responses are up YOY
- 27% believe the industry is in an early expansion stage
- 51% said that total M&A valuations will increase in 2018 compared to 2017
- Several emerging technologies are climbing as "very important" to future industry revenues
- Global economic factors are expected to have the biggest impact on company growth in the next three years
- ASP erosion is still cited as the biggest industry issue in the next three years
- The #1 strategic priority is still "diversifying into a new business area"
- There is significant opportunity to become more efficient with R&D spending





Regulatory Environment

Regulatory Landscape

- Tax Reform expected to be a positive for the domestic market through lower tax rate and repatriation
- Tariffs and risk of a trade war Bans on sales to ZTE. Limits on Huawei access to the US market.
- CFIUS and Federal Trade Commission US blocking of Broadcom bid for QCOM. Numerous other deals blocked by the US or European Competition Committee.
- MOFCOM Chinese regulatory body that is currently evaluating the QCOM NXP Transaction
 - Similar implications for other deals such as Microsemi/Microchip



Tax Reform - Key Provisions

Lower Corporate Rate – 21%

Participation Exemption & Mandatory Repatriation Tax

Net Operating Loss Limitations and Enhancements



Immediate Expensing But Strengthened Interest Expense Limitation Rules

Base Erosion Provisions

Tax on GILTI vs. FDII



Impact of Tax Reform



R&D Impacts

- Movement of IP back on shore
- Amortization of R&D costs over a 5-year period



Capital Spending- could be a boost to investment in manufacturing but tariffs and need to on-shore more production may be more of a factor



M&A- bringing cash back on shore could boost M&A in the US market



Largest impact- increased distribution to shareholders through share buy backs and dividends



Conclusion

- We expect continued growth in 2018 after a year of massive growth in 2017 although we expect softness in demand in 2H 2018 and overall growth of ~8% for the year
- Enterprise strength driving PC and data center sales. Smartphone sales are the weakest end-market
- After roughly 12 months of unit growth above historical averages, lead times are starting to come in, signaling that an inventory correction may be near
- Semi-Cap equipment sales expected to peak in 2018 and decrease in 2019
- The M&A market hangs in the balance with government regulation being the main swing factor
- Tariffs and relations with China will be in focus with M&A and access to markets at risk
- Tax Reform most companies are using the funds to increase buy backs and dividends





Questions?





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