Global Supply Chain Logistics Challenges for HVM

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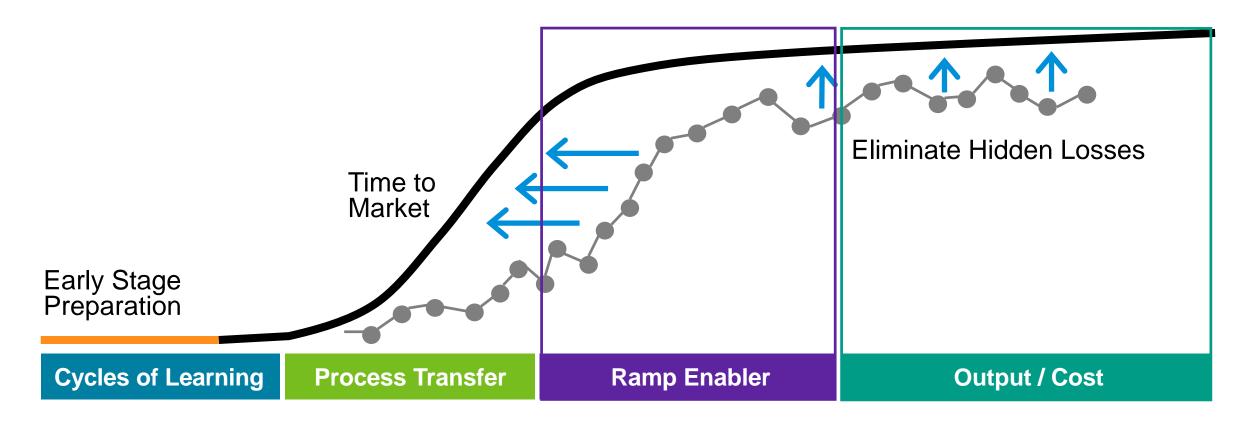


We deliver comprehensive customer collaboration, support, and quality throughout the product lifecycle and around the world.



Accelerating End-to-End Solutions

Fab Manufacturing Engagement With Materials Suppliers





HVM Fab Material Supply Chain Deliverables

Short Material Lead Time

Robust Inventory Management Consistent Quality Performance

Robust material supply chain and logistics management is critical.



HVM Fab Supply Chain Logistic Challenges for DG Materials



Freight Mode

- Sea only, long lead time
- Consolidation of shipping lines to 3 alliances (limited option, flexability, eg: Hanjing bankruptcy)



Warehousing

- Limited local and offsite
- Regulatory Permits, Importer of records (IOR)



Product Characteristics

- Short shelf life
- Temperature controlled
- Compatibility restriction



Geo Political Issues

- Trade wars
- Qatar Helium



Geographical Challenges

Earthquake, typhoons



HVM Fab Material Supply Chain Logistic Challenges

Materials Lead Time Reduction

Robust Inventory Management

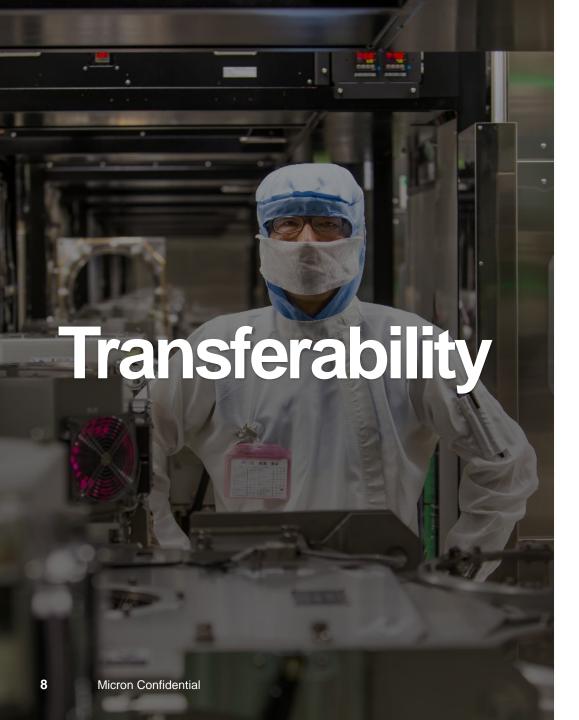
Consistent Quality Performance

Logistics planning and execution is critical to enable material availability.

- Agility of supply to respond fast to volume increases
- Materials inventory management with ease of dispatch across geographies
- Traceability and adequate controls at each stage to deliver stock with Consistent Quality Performance
 - Export/Import Transportation controls
 - Warehousing controls
 - Local delivery controls

Material lead times can span from 6-12 months.





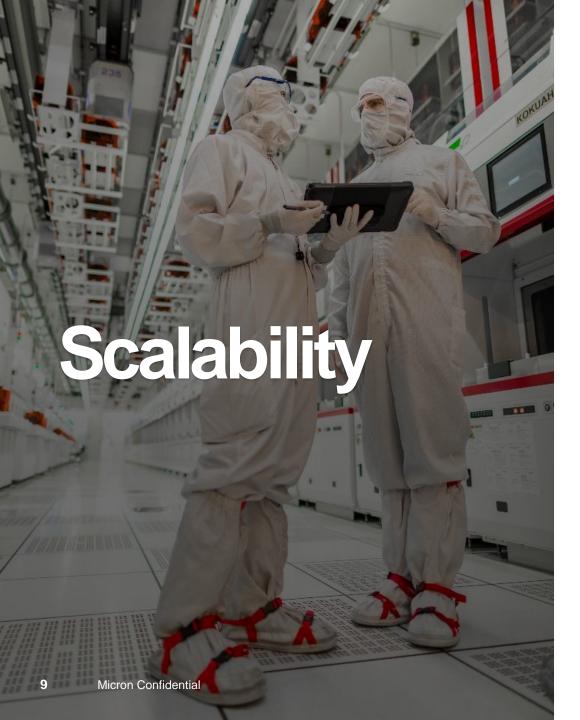
Traceability of Materials

- Using big data to link and monitor end-to-end inventory and parameters
- Visibility to customers up to container level
- Locate materials globally

Dispatch across geographies

- Enablement of import/export paths
- Review procedures to reduce cycle time





Ability to scale up supply for high volume manufacturing, with consistent quality performance.

Assets investment and management

Import/Export, Transportation, Storage Permits

Approvals – METI, EPA, NEA/MHD

Storage planning

Business continuity planning

- Raw material sourcing
- Manufacturing location diversification
- Supplier change control management to minimize impact to customers



Case Study

	Chemicals Transferability	Specialty Chemicals/ESG Transferability/Scalability	Specialty Chemicals/ESG Transferability/Scalability
Issue	OEM works with different distributors at different countries. No business relationship between distributors. Any transfers need to go through multiple transactions between companies		
Importance	Deters speed of diversions to prevent run outs/ optimize inventory		
Remedy	Optimize distributors' network, offsite stocking strategy (eg: logistic hubs)		
Supplier Impact	Reduced business opportunities across the geographies		



Case Study

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Supplier Impact		Loss of business	



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Issue	OEM works with different distributors at different countries. No business relationship between distributors. Any transfers need to go through multiple transactions between companies	Suppliers encounter challenges in stock checking and inventory assessment at globally sited warehouses, leading to delay in mitigation plans.	Unable to bring in an Asian source into US fast due to TSCA/LEV
Importance	Deters speed of diversions to prevent run outs/ optimize inventory	Deters speed of diversions to prevent run outs/ optimize inventory	Deters new business opportunities/hinder evaluations/start up
Remedy	Optimize distributors' network, offsite stocking strategy (eg: logistic hubs)	Individual unit traceability and central database	
Supplier Impact	Reduced business opportunities across the geographies	Loss of business	Loss of business



Summary



Upgrade, integration of inventory management systems with traceability of materials for consistent quality performance



Proactive to identify and enable key inventory diversion routes and improve stocking strategies



Proactive planning and review of Global market and BCP with customers



Early assets preparation, production planning, authorities' engagements (permit) to shorten material lead time



