

Table of Contents

1	Executive Summary	13
1.1	Highlight Material Segment Business Overview	13
1.2	Highlight Material Segment Market Trends	13
1.3	Highlight Material Segment Technology Trends	14
1.4	5-Year Material Forecast	14
1.5	Competitive Landscape	15
1.6	EHS Issues/Concerns	16
1.7	Analyst Assessment	16
1.7.1	Base Materials	17
1.7.2	High-Purity Quartz Powder	17
2	Scope, Purpose and Methodology	18
2.1	Scope	18
2.2	Purpose	18
2.3	Methodology	18
2.4	Overview of Other TECHCET CMR™ Reports	19
3	Market Outlook	20
3.1	Semiconductor Industry Market Status & Outlook	20
3.2	Global Economy	20
3.2.1	Semiconductor Industries Ties to the Global Economy	21
3.2.2	Semiconductor Sales Growth	22
3.2.3	Taiwan Monthly Sales Trends	23
3.2.4	Semiconductor Industry Outlook	23
3.2.5	Semiconductor Units and Wafer Shipment Growth Forecast	24
3.3	Electronic Goods Market	25
3.3.1	Smartphones	25
3.3.2	PC Unit Shipments	26
3.4	Automotive Sales	26
3.4.1	Automotive Sales and Impact on Semiconductor Sales	27
3.4.2	Electric Vehicle (EV) Market Trends	28
3.4.3	Increase in Semiconductor Content for Autos	29
3.4.4	Semiconductor Content by Automotive Electronic System	30
3.4.5	Servers / IT	30
3.5	Semiconductor Fabrication Growth & Expansion	31
3.5.1	Equipment Spending Trends	31
3.5.2	Overall China Market Trends	34
3.5.3	Policy & Trade Trends and Impact	35
3.5.4	Policy and Trade Issues	36
3.5.5	U.S. CHIPS Act	36
3.5.6	Other Semiconductor Funding Activity	37
3.6	Semiconductor Materials Outlook	37
3.6.1	Wafer Start Growth	38
3.6.2	Materials Forecast	39

4	Material Market Drivers & Dynamics	41
4.1	Quartz Material Applications and Suppliers	41
4.1.2	Thermal Processes	43
4.1.3	Dry Etching Process	43
4.1.4	Plasma CVD	44
4.1.5	Epitaxial Process	44
4.2	Impact of Silicon Wafer Size Issues on Fabricated Parts	45
4.3	Material Shortages and Supply Chain Constraints	45
4.4	Technical Drivers / Material Changes and Transitions	47
4.4.1	Material Trends for the Leading-Edge	48
4.4.2	Trends/Impact/Status of Legacy Materials (200mm & 150mm)	48
4.5	Comment on Regional Trends/Drivers – China & Taiwan	49
4.6	EHS, Logistic, AND Exogenous (Weather) Market Issues	50
5	Quartz Supplier Market Landscape	54
5.1	M&A Activity	54
5.2	Expansions or New Plants of Existing Suppliers	54
5.3	Suppliers or parts/product line that are at risk of discontinuation	54
5.4	Pricing Trends	54
5.5	Market Size and Forecast	55
5.6	Quartz Fabrication Market Shares	56
5.7	Supply Chain and Innovations	62
5.8	Quartz Fabrication by Process Segment	64
5.9	Quartz Fabrication Market Leadership By Region	65
6	Sub tier material supply chain	67
6.1	Sub-Tier, Quartz Base Materials	67
6.2	Quartz Powder	72
6.3	Other Industrial Uses for Quartz Base Material	73
6.4	Raw Supply Chain Disruptions and Logistics Issues	74
6.5	M&A Activity	74
6.6	Raw Material EHS Issues	74
6.7	New entrants	74
6.8	New Plants or Expansions	75
6.9	Plant Closures	75
6.10	Products at risk of discontinuation	75
6.11	Raw Material Pricing Trends	75
7	Supplier profiles (Fabricators)	76
7.1	Heraeus/ Shin-Etsu Quartz Products (HSQP)	76
7.1.1	Company Overview	76
7.1.2	Business Segments	76
7.1.3	Financial Overview	77
7.1.4	Recent Company Specific News and New Product Offerings	77
7.1.5	Regions Served	77
7.1.6	Key Customers	77
7.1.7	Manufacturing Locations, Capabilities, and Certifications	77

7.1.8	JVs and Partnerships.....	78
7.1.9	Sales Reps and Distributors	78
7.1.10	TEHCET Analyst Assessment.....	79
7.2	Heraeus Quarzglas / Heraeus Conamic F, BM.....	80
7.2.1	Company Overview.....	80
7.2.2	Business Segments	80
7.2.3	Recent Company Specific News and New Product Offerings	80
7.2.4	Regions Served	81
7.2.5	Key Customers	81
7.2.6	Manufacturing Locations, Capabilities, and Certifications	81
7.2.7	JVs and Partnership	81
7.2.8	TEHCET Analyst Assessment.....	81
7.3	TOSOH Quartz Inc.	82
7.3.1	Company Overview.....	82
7.3.2	Business Segments	83
1.1.	Financial Overview	83
7.3.3	Recent Company Specific News and New Product Offerings	83
7.3.4	Regions Served	84
7.3.5	Key Customers	84
7.3.6	Manufacturing Locations, Capabilities, and Certifications	84
7.3.7	JVs and Partnerships.....	85
7.3.8	Sales Reps and Distributors by Region	85
7.3.9	TEHCET Analyst Assessment.....	85
7.4	FerroTec Corporation.....	85
7.4.1	Company Overview.....	85
7.4.2	Ferrotec Corporation -Business Segments	86
7.4.3	Financial Overview.....	87
7.4.4	Recent Company Specific News and New Product Offerings	87
7.4.5	Regions Served	87
7.4.6	Key Customers	88
7.4.7	JVs and Partnerships.....	88
7.4.1	Manufacturing Locations, Capabilities, and Certifications	88
7.4.2	Sales Reps and Distributors	88
7.4.3	Sales Reps and Distributors by Region	89
7.4.4	TEHCET Analyst Assessment.....	90
7.5	Dahe (Hangzhou)	90
7.5.1	Company Overview.....	90
7.5.2	Recent Company Specific News and New Product Offerings	91
7.5.3	Manufacturing Locations, Capabilities, and Certifications	91
7.5.4	TEHCET Analyst Assessment.....	91
7.6	WONIK QnC	93
7.6.1	Company Overview.....	93
7.6.2	Business Segments	94
7.6.3	Recent Company Specific News and New Product Offerings	95
7.6.4	Regions Served	95
7.6.5	Manufacturing Locations, Capabilities, and Certifications	95

7.6.6	JVs and Partnerships.....	96
7.6.7	TEHCET Analyst Assessment.....	96
7.7	Hayward Quartz Technology, Inc.	97
7.7.1	Company Overview.....	97
7.7.2	Business Segments	97
7.7.3	Recent Company Specific News and New Product Offerings	97
7.7.4	Manufacturing Locations, Capabilities, and Certifications	97
7.7.5	TEHCET Analyst Assessment.....	98
7.8	Techno Quartz Inc.	98
7.8.1	Company Overview.....	98
7.8.2	Business Segments	99
7.8.3	Financial Overview.....	99
7.8.4	Regions Served	100
7.8.5	Manufacturing Locations, Capabilities, and Certifications	100
7.8.6	Sales Reps and Distributors by Region	100
7.8.7	TEHCET Analyst Assessment.....	101
7.9	Worldex/West Coast Quartz	101
7.9.1	Company Overview.....	101
7.9.2	Business Segments	101
7.9.3	Quartz products offered	102
7.9.4	Regions Served	102
7.9.5	Manufacturing Locations, Capabilities, and Certifications	102
7.9.6	JVs and Partnerships.....	102
7.9.7	TEHCET Analyst Assessment.....	102
7.10	Kumkang Quartz	103
7.10.1	Company Overview.....	103
7.10.2	Business Segments	103
7.10.3	Regions Served	103
7.10.4	Key Customers	103
7.10.5	Manufacturing Locations, Capabilities, and Certifications	103
7.10.6	JVs and Partnerships.....	104
7.10.7	TEHCET Analyst Assessment.....	104
7.11	MARUWA	104
7.11.1	Company Overview.....	104
7.11.2	Business Segments	105
7.11.3	Financial Overview.....	105
7.11.4	Quartz products offered	106
7.11.5	Manufacturing Locations, Capabilities, and Certifications	106
7.11.6	Certifications.....	107
7.11.7	JVs and Partnerships.....	107
7.11.8	Sales Reps and Distributors by Region	107
7.11.9	TEHCET Analyst Assessment.....	107
7.12	Applied Ceramics, Inc.	108
7.12.1	Company Overview.....	108
7.12.2	Business Segments	108
7.12.3	Regions Served	108

7.12.4	Key Customers	108
7.12.5	Manufacturing Locations, Capabilities, and Certifications	108
7.12.6	JVs and Partnerships.....	109
7.12.7	TEHCET Analyst Assessment.....	109
7.13	DS Techno Co., Ltd.....	109
7.13.1	Company Overview.....	109
7.13.2	Quartz products offered	110
7.13.3	Recent Company Specific News and New Product Offerings	110
7.13.4	Manufacturing Locations, Capabilities, and Certifications	110
7.13.5	TEHCET Analyst Assessment.....	110
7.14	Hubei Feilihua Quartz Glass Co., Ltd F, BM.....	111
7.14.1	Company Overview.....	111
7.14.2	Business Segments	111
7.14.3	Quartz products offered	111
7.14.4	Recent Company Specific News and New Product Offerings	111
7.14.5	Regions Served	112
7.14.6	Key Customers	112
7.14.7	Manufacturing Locations, Capabilities, and Certifications	112
7.14.8	JVs and Partnerships.....	112
7.14.9	TEHCET Analyst Assessment.....	112
7.14.10	Shanghai Feilihua Shichuang Technology Co. Ltd	113
7.15	Schunk Xycarb Technology Co., Ltd.....	113
7.15.1	Recent Company Specific News and New Product Offerings	115
7.16	Beijing Kaide Quartz Co., Ltd	115
7.16.1	Company Overview.....	115
7.16.2	Business Segments	115
7.16.3	Quartz products offered	116
7.16.4	Recent Company Specific News and New Product Offerings	116
7.16.5	Regions Served	116
7.16.6	Key Customers	116
7.16.7	Manufacturing Locations, Capabilities, and Certifications	116
7.16.8	TEHCET Analyst Assessment.....	116
7.17	Jiangsu Pacific Quartz Co., Ltd. F, BM, P	117
7.17.1	Company Overview.....	117
7.17.2	Business Segments	117
7.17.3	Recent Company Specific News and New Product Offerings	117
7.17.4	Regions Served	118
7.17.5	Key Customers	118
7.17.6	Manufacturing Locations, Capabilities, and Certifications	118
7.17.7	TEHCET Analyst Assessment.....	118
7.18	HanYung Corporation	119
7.19	Quality Quartz Engineering, Inc	119
7.20	GM Quartz	120
7.21	Hsin Yui Technology Co., Ltd.....	120
7.22	Shanghai Qianghua Industrial Corporation	121
7.23	Huzhou Dongke Electronics Quartz Co., Ltd.	121

8	Sub-tier Supplier Profiles.....	123
8.1	Heraeus Quarzglas / Heraeus Conamic.....	123
8.1.1	Company Overview.....	123
8.1.2	Recent, company specific news.....	123
8.1.3	TEHCET Analyst Assessment.....	124
8.2	Heraeus / Shin-Etsu Quartz Products (HSQP)	124
8.2.1	Company Overview.....	124
8.2.2	TEHCET Analyst Assessment.....	124
8.3	Wonik.....	125
8.3.1	Company Overview.....	125
8.3.2	Business Segments	126
8.3.3	Recent Company Specific News and New Product Offerings	127
8.3.4	Regions Served	128
8.3.5	Key Customers	128
8.3.6	Manufacturing Locations, Capabilities, and Certifications	128
8.3.7	JVs and Partnerships.....	128
8.3.8	TEHCET Analyst Assessment.....	128
8.4	TOSOH Quartz Corporation	129
8.4.1	Company Overview.....	129
8.4.2	TEHCET Analyst Assessment.....	130
8.5	QSIL GmbH	130
8.5.1	Company Overview.....	130
8.5.2	Business Segments	131
8.5.3	Electronic Materials Products Offered:	132
8.5.4	Recent Company Specific News and New Product Offerings	132
8.5.5	Regions Served	132
8.5.6	Manufacturing Locations, Capabilities, and Certifications	132
8.5.7	TEHCET Analyst Assessment.....	133
8.6	Hubei Feilihua Quartz Glass Co., Ltd.....	133
8.6.1	Company Overview.....	133
8.6.2	Recent, Company Specific News.....	133
8.6.3	TEHCET Analyst Assessment.....	134
8.7	Jiangsu Pacific Quartz Co., Ltd.....	134
8.7.1	Company Overview.....	134
8.8	Raesch Quartz GmbH.....	135
8.8.1	Company Overview.....	135
8.8.2	TEHCET Analyst Assessment.....	136
8.9	Donghai Hongwei Quartz Products Co., Ltd.....	136
8.10	Quick Gem Optoelectronic S&T Co., Ltd.....	136
8.11	Quartz Materials Co., Ltd./Hae Sung/Sung Rim.....	137
8.11.1	Company Overview.....	137
8.11.2	Business Segments	138
8.11.3	Electronic Materials Products Offered	138
8.11.4	Recent Company Specific News and New Product Offerings	138
8.11.5	Regions Served	139
8.11.6	JVs and Partnership	139

8.11.7	Sales Reps and Distributors	139
8.11.8	TEHCET Analyst Assessment.....	139
8.12	Sibelco (Formerly known as Unimin/Covia)	139
8.12.1	Company Overview.....	139
8.12.2	Business Segments	140
8.12.3	Electronic Materials Products Offered (list here)	140
8.12.4	Recent Company Specific News and New Product Offerings	141
8.12.5	Regions Served	141
8.12.6	Key Customers	142
8.12.7	Manufacturing Locations, Capabilities, and Certifications	142
8.12.8	JVs and Partnerships.....	142
8.12.9	TEHCET Analyst Assessment.....	142
8.13	The QUARTZ Corporation	142
8.13.1	Company Overview.....	142
8.13.2	Recent, company specific news.....	144
8.13.3	TEHCET Analyst Assessment.....	144
8.14	Russian Quartz LLC	144
8.14.1	Company Overview.....	144
8.14.2	Business Segments	145
8.14.3	Recent Company Specific News and New Product Offerings	145
8.14.4	Regions Served	145
8.14.5	Key Customers	146
8.14.6	Fiscal Year Financial Overview	146
8.14.7	Manufacturing Locations, Capabilities, and Certifications	146
8.14.8	JVs and Partnerships.....	146
8.14.9	Sales Reps and Distributors	146
8.14.10	TEHCET Analyst Assessment	146
9	APPENDIX A: Details on Multipatterning Technology	147

TABLE OF FIGURES

Figure 1: Fabricated Quartz Components Market Share by Supplier	15
Figure 2: 2019 Quartz Base Materials Market Share by Supplier	17
Figure 3: Global Economy and the Electronics Supply Chain (2020.....	22
Figure 4: Worldwide Semiconductor Sales	22
Figure 5: Monthly Sales Trends of Taiwan Outsource Manufacturers.....	23
Figure 6: Semiconductor Revenues 2021	24
Figure 7: Semiconductor Wafer Area Shipments.....	24
Figure 8: 2020 Semiconductor Chip Applications	25
Figure 9: Mobile Phone Shipments WW Estimates	26
Figure 10: PC Notebook Shipments.....	26
Figure 11: U.S. Automotive Sales.....	27
Figure 12: Monthly Automotive Sales Trends.....	28
Figure 13: Global EV Trends.....	29
Figure 14: Semiconductor Spend per Vehicle Type.....	29
Figure 15: Semiconductor Content by Automotive Application.....	30
Figure 16: 3-month Average Semiconductor Equipment Billings	32
Figure 17: Capital Spending Trends by Technology Node	32
Figure 18: Overview of Logic Roadmap Trends.....	33
Figure 19: China IC Market and Production Trends	35
Figure 20: - Leading-Edge Device Node Wafer Starts	38
Figure 21: Other Logic (12nm & Above) and Device Wafer Starts.....	39
Figure 22: Global Semiconductor Materials Outlook.....	40
Figure 23: Quartz Products for Semiconductor Applications	42
Figure 24: Fabricated Quartz Components for Thermal Process.....	43
Figure 25: Fabricated Quartz Components for Dry Etching Process.....	44
Figure 26: Fabricated Quartz Components for Batch Epitaxial Process.....	45
Figure 27: Logistics Challenges Impacting Base Material Supply Chain: Shipping of Quartz Powder to Norway, Long Beach Harbor Congestion, Evergreen Blockage of Suez Canal.....	51
Figure 28: Misc. Factors Affecting the Base Material Supply Chain: Shipping of Quartz Powder to Norway, Long Beach Harbor Congestion, Evergreen Blockage of Suez Canal causing Shipping Issues.....	52

Figure 29: Fabricated Quartz Revenue History and Forecast	56
Figure 30: 2020 Total Fabricated Quartz Components Market by Supplier.....	57
Figure 31: 2020 Cold Work (SW) Fabrication Market Share (as a % of Total Revenues)	60
Figure 32: 2020 Hot Work (Batch) Fabrication Market Share (as a % of Revenues)	61
Figure 33: Wafer Fabrication Equipment Demand by Process	65
Figure 34: Estimated 2020 Quartzware Market Size by Region	66
Figure 35: Base Materials Revenue History and Forecast	68
Figure 36: Total 2019 and 2020 Quartz Base Materials Market Share by Supplier.....	69
Figure 37: 2020s Ingot Market Share.....	71
Figure 38: 2020 Rod/Tube Market Share	72
Figure 39: Quartz Powder Market Share	73
Figure 40: Different Techniques for Multi-Patterning.....	147
Figure 41: Double Exposure and Double Etch Process	148
Figure 42: More Multi-patterning Processes (a) with Pitch Splitting and Spacer Patterning (b) Special Photoresist Hardening, (c) alternating use of Positive and Negative Photoresists.	149

TABLES

Table 1: 2020 TECHCET Critical Material Reports	19
Table 2: Global GDP and Semiconductor Revenues*	20
Table 3: IMF World Economic Outlook.....	21
Table 4: Data Center Systems and Communication Services Forecast 2021	31
Table 5: Recent Investment and Fab/Plant Expansion Activity	33
Table 6: US Chips Act Provisions.....	37
Table 7: Quartz Size and Weight Increase from 200mm to 300mm Thermal Process.....	45
Table 8: Total Fabricated Quartz Components Revenue History and Forecast*.....	55
Table 9: Which Quartz Fabricators Supply to OEM or IDMs?	63
Table 10: Quartz Fabricator Market Ranking by Region 2020.....	65
Table 11: Total Base Materials Revenue History and Forecast.....	67

2 SCOPE, PURPOSE AND METHODOLOGY

2.1 SCOPE

This report primarily covers the quartz materials market and supply-chain for the quartz material products, including quartz base materials and quartz components for wafer process tools used for semiconductor device manufacturing. The report contains data and analysis from TECHCET's data base and Sr. Analyst experience, as well as that developed from primary and secondary market research. For more information on TECHCET Critical materials Reports™ please go to <https://TEHCET.com>

Details on the supply-chain from high purity sand, base material manufacturers, and quartz fabricators are provided. Information on Quartz Crucibles has not been updated given limited demand for this information. However, historical information can be found in the Appendix in previous year's report and updated information can be provided as a separate study, upon request.

2.2 PURPOSE

This Critical Materials Report™ (CMR) provides focused information for supply-chain managers, process integration and R&D directors, as well as business development managers, and financial analysts. The report covers information about key suppliers, issues/trends in the material supply chain, estimates on supplier market share, and forecast for the material segments.

This report aims to provide an overview to the above scope quartz material and parts supply chain, serving the semiconductor industry. This information about this critical material is essential in the running of the semiconductor wafer fabs across the world. The goal is to annually track the state of the industry; the health of the supply and demand; to pinpoint any shortcomings or issues faced by the industry; and to provide a guidance for purchasing and industry quality improvement decisions. We hope to provide a dialog and feedback opportunities for related stakeholders to fine-tune and better manage the supply ups and downs.

2.3 METHODOLOGY

TEHCET employs subject matter experts having first-hand experience within the industries which they analyze. Most of TECHCET's analysts have over 25 years of direct and relevant experience in their field. Our analysts survey the commercial and technical staff of IC manufacturers and their suppliers and conduct extensive research of literature and

commerce statistics to ascertain the current and future market environment and global supply risks. Combining this data with TECHCET's proprietary, quantitative wafer forecast results in a viable long-term market forecast for a variety of process materials.

We track micro-economic and macro-economic trends pertaining to the semiconductor industry and track overall industry trend and needs, equipment supply and demand situation, deduction towards the quartz material requirement, and supplier/fabricators situation one by one. From this vantage point, we check the suppliers/fabricators and the base material company information, and then the raw materials market information. Included in our work is an analysis of public information, website information, supplier interviews, supplier surveys, supplier peer-data cross-checking, and reference comparison. In addition, we conduct a material base usage calculation with respect to a demand and supply micro-economic analysis. We then conduct a forward and backward sweep of the forecast until data is in sync. In the meantime, for the data points that are missing, we use past historic, forward looking data, and peer data so to extrapolate from three different levels of cross-checking. This provides us an estimation based on judgment from industry experience. In this year's report, we especially added special industry situation reporting and analysis for exogenous factors affecting the industry, which can be big percentage influence factors than normal trend parameter contributors.

2.4 OVERVIEW OF OTHER TECHCET CMR™ REPORTS

TEHCET produces electronic material supply chain reports each year as one of its functions for the Critical Materials Council. Reports to be published in 2019 can be found at www.techcet.com and are listed in the table below:

Table 1: 2021 TECHCET Critical Material Reports

2020 – 20	TEHCET REPORTS
	1. CMP Consumables (Slurry, Pads, Disks)
	2. Equipment Components- Quartz
	3. Gases + Xeon/Neon
	4. Photoresist
	5. Precursors –Dielectric Precursors
	6. Precursors –Hi K / ALD CVD Metal Precursors
	7. Silicon Wafers
	8. Specialty Chems / Wet Chems
	9. Equipment Components- Silicon, SiC, Ceramics
	10. Metal Chemical
	11. Targets
	12. Equipment Components – Silicon 2020 version with 2021 forecast